



January 2012

Hello Agents,

UandIWIN continues to focus on and commit to providing our member agents with some of the best product and sales training in our business. Our best producers are agents who have taken the time to plug into these training webinars or the live training meetings being offered.

We communicate the times and dates to you thru several methods so you do not miss the opportunity to attend. Here are just a few of those methods: monthly newsletter, weekly Action Webinar, weekly emailed meeting calendar, voice shots, webinar calendar, toolbar alerts, etc.

We constantly hear positive feedback and see sales growth almost immediately with the agents that have committed their time to increase their knowledge with products they want to sell.

Here is a short list of upcoming opportunities you may not want to miss:

- January 20th - Structured Asset Health training (live in Flint, MI)
- January 24th - Aviva Indexed UL training (live in Troy, MI)
- February 2nd - FREEDOMFLEX - Detailed product overview (live in Flint, MI)
- February 9th - Section 79 Indexed UL Webinar.

Finally, I would like to encourage you to take advantage of our one-on-one coaching opportunities to learn how to do North American UL illustrations, Golden Rule/CLICO supplement product illustrations and FREEDOMFLEX sales illustrations, etc. We do these via www.joinme.com, over the phone, or in person at our Flint office. This technique has been very effective in helping agents move forward with sales on those products.

We are committed to helping you become more successful in 2012! In return we ask that you commit to doing more of your business through UandIWIN in 2012!

Daniel Hagy

Principal / Managing Partner

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